## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 26, 2016

# **GLOBUS MEDICAL, INC.**

(Exact name of registrant as specified in charter)

DELAWARE

(State or other jurisdiction of incorporation)

001-35621 (Commission File Number) 04-3744954 (IRS Employer Identification No.)

2560 GENERAL ARMISTEAD AVENUE, AUDUBON, PA 19403 (Address of principal executive offices) (Zip Code)

#### (610) 930-1800 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On July 26, 2016 we issued a press release reporting, among other things, our sales and operating results for the three- and sixmonth periods ended June 30, 2016. A copy of the press release is attached as Exhibit 99.1 to this report and is incorporated by reference into this Item 2.02 as if fully set forth herein.

In accordance with general instruction B.2 to Form 8-K, the information included in this Item 2.02, and the exhibits attached hereto, shall be deemed to be "furnished" and shall not be deemed to be "filed" with the Securities and Exchange Commission for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

#### **Exhibit No.** Description

**99.1** Press Release dated July 26, 2016

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### **GLOBUS MEDICAL, INC.**

(Registrant)

Dated: July 26, 2016

#### /s/ DANIEL T. SCAVILLA

Daniel T. Scavilla Senior Vice President, Chief Financial Officer

#### EXHIBIT LIST

#### **Exhibit No.** Description

**99.1** Press Release dated July 26, 2016

## **Globus Medical Reports Second Quarter 2016 Results**

AUDUBON, PA, July 26, 2016: Globus Medical, Inc. (NYSE:GMED), a leading musculoskeletal implant manufacturer, today announced its financial results for the second quarter ended June 30, 2016.

- Worldwide sales increased 2.9% as reported to \$137.5 million, or 3.1% on a constant currency basis
- · Second quarter net income increased 7.3% to \$25.8 million, or 18.8% of sales
- Diluted earnings per share (EPS) increased 6.9% to \$0.27
- Non-GAAP diluted EPS increased 10.6% to \$0.29
- Non-GAAP Adjusted EBITDA (AEBITDA) was 36.5% of sales
- Company issues new 2016 guidance for sales of \$575 million

David Paul, Chairman and CEO said, "Second quarter sales were \$137.5 million, a year-over-year increase of approximately 3%. The Globus team essentially grew sales along with the overall spine market this quarter but leveraged that top line growth into non-GAAP EPS of \$0.29, which was 10.6% higher than the same quarter last year. Our AEBITDA for the quarter was 36.5% of sales, compared to 35.0% in the second quarter of 2015, marking the eighth consecutive year of mid-thirties AEBITDA margin.

During the second quarter, we continued progress with product development, sales force expansion and made further progress integrating our two most recent acquisitions. We remain confident in our long term growth prospects and our ability to sustain our industry leading profitability by the continued execution of our strategy of introducing innovative products, expanding our U.S. and international sales footprint, and controlling our expenses."

Second quarter sales in the U.S. grew by 2.7% over the second quarter of 2015. International sales increased by 5.7% over the second quarter of 2015 on an as reported basis and 8.1% on a constant currency basis.

Second quarter net income was \$25.8 million, an increase of 7.3% over the same period last year. Diluted EPS for the second quarter was \$0.27, as compared to \$0.25 for the second quarter 2015. Non-GAAP diluted EPS for the second quarter was \$0.29.

The company generated net cash provided by operating activities of \$23.0 million and non-GAAP free cash flow of \$13.0 million in the second quarter. Cash, cash equivalents and marketable securities ended the quarter at \$390.1 million. The company remains debt free.

#### 2016 and 2017 Annual Guidance

The company today issued new guidance for full year 2016 sales of approximately \$575 million including \$10M from the Alphatec International acquisition, and GAAP earnings per share of approximately \$1.17. Guidance for non-GAAP diluted EPS, which excludes, among other things, acquisition related items as described below, remains unchanged at \$1.20 per share. The company preliminarily projects 2017 full year sales of \$640M including \$40M from the acquisition and expects to provide guidance at the fourth quarter call.

#### **Conference Call Information**

Globus Medical will hold a teleconference to discuss its 2016 second quarter results with the investment community at 5:30 p.m. Eastern Time today. Globus invites all interested parties to join the call by dialing:

1-855-533-7141United States Participants1-720-545-0060International ParticipantsThere is no pass code for the teleconference.

For interested parties who do not wish to ask questions, the teleconference will be webcast live and may be accessed through a link on the Globus Medical website at <u>investors.globusmedical.com</u>.

If you are unable to participate during the live teleconference, the call will be archived until Tuesday, August 2, 2016. The audio archive can be accessed by calling 1-855-859-2056 in the U.S. or 1-404-537-3406 from outside the U.S. The passcode for the audio replay is 5041-7612.

#### About Globus Medical, Inc.

Globus Medical, Inc. is a leading musculoskeletal implant company based in Audubon, PA. The company was founded in 2003 by an experienced team of professionals with a shared vision to create products that enable surgeons to promote healing in patients with musculoskeletal disorders.

#### **Non-GAAP Financial Measures**

To supplement our financial statements prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"), management uses certain non-GAAP financial measures. For example, non-GAAP Adjusted EBITDA, which represents net income before interest income, net and other non-operating expenses, provision for income taxes, depreciation and amortization, stock-based compensation, provisions for litigation, and acquisition related items, is useful as an additional measure of operating performance, and particularly as a measure of comparative operating performance from period to period, as it is reflective of changes in pricing decisions, cost controls and other factors that affect operating performance, and it removes the effect of our capital structure, asset base, income taxes and interest income and expense. Our management also uses non-GAAP Adjusted EBITDA for planning purposes, including the preparation of our annual operating budget and financial projections. Provision for litigation represents costs incurred for litigation settlements or unfavorable verdicts when the loss is known or considered probable and the amount can be reasonably estimated, or in the case of a favorable settlement, when income is realized. Acquisition related items represents the change in fair value of business acquisition related contingent consideration; costs related to integrating recently acquired businesses including but not limited to costs to exit or convert contractual obligations, severance, and information system conversion; and specific costs related to the consummation of the acquisition process such as banker fees, legal fees, and other acquisition related professional fees.

In addition, for the period ended June 30, 2016 and for other comparative periods, we are presenting non-GAAP net income and non-GAAP Diluted Earnings Per Share, which represents net income and diluted earnings per share excluding the provision for litigation, acquisition related items, and adjusted for the tax effects of such adjustments. We believe these non-GAAP measures are also useful indicators of our operating performance, and particularly as additional measures of comparative operating performance from period to period as they remove the effects of litigation, acquisition related items, and adjusted for the tax effects of such adjustments. Additionally, for the periods ended June 30, 2016 and for other comparative periods, we also define the non-GAAP measure of Free Cash Flow as the net cash provided by operating activities, adjusted for the impact of restricted cash, less the cash impact of purchases of property and equipment. We believe that this financial measure provides meaningful information for evaluating our overall financial performance for comparative periods as it facilitates an assessment of funds available to satisfy current and future obligations and fund acquisitions. Furthermore, the non-GAAP measure of constant currency sales growth is calculated by translating current year sales at the same average exchange rates in effect during the applicable prior year period. We believe constant currency sales growth provides insight to the comparative increase or decrease in period sales, in dollar and percentage terms, excluding the effects of fluctuations in foreign currency exchange rates.

Non-GAAP Adjusted EBITDA, non-GAAP net income, non-GAAP Diluted Earnings Per Share, Free Cash Flow and constant currency sales growth are not calculated in conformity with U.S. GAAP. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as a substitute for financial measures prepared in accordance with U.S. GAAP. These measures do not include certain expenses that may be necessary to evaluate our liquidity or operating results. Our definitions of non-GAAP Adjusted EBITDA, non-GAAP net income, non-GAAP Diluted Earnings Per Share, Free Cash Flow and constant currency sales growth may differ from that of other companies and therefore may not be comparable. Additionally, we have recast prior periods for non-GAAP net income and non-GAAP Diluted Earnings Per Share.

#### **Safe Harbor Statements**

All statements included in this press release other than statements of historical fact are forward-looking statements and may be identified by their use of words such as "believe," "may," "might," "could," "will," "aim," "estimate," "continue," "anticipate," "intend," "expect," "plan" and other similar terms. These forward-looking statements are based on our current assumptions, expectations and estimates of future events and trends. Forward-looking statements are only predictions and are subject to many risks, uncertainties and other factors that may affect our businesses and operations and could cause actual results to differ materially from those predicted. These risks and uncertainties include, but are not limited to, factors affecting our quarterly results, our ability to manage our growth, our ability to sustain our profitability, demand for our products, our ability to compete successfully (including without limitation our ability to convince surgeons to use our products and our ability to attract and retain sales and other personnel), our ability to rapidly develop and introduce new products, our ability to develop and execute on successful business strategies, our ability to successfully integrate the international operations acquired from Alphatec, both in general and on our anticipated timeline, our ability to transition Alphatec's international customers to Globus products, our ability to realize the expected benefits to our results from the Alphatec acquisition, our ability to comply with laws and regulations that are or may become applicable to our businesses, our ability to safeguard our intellectual property, our success in defending legal proceedings brought against us, trends in the medical device industry, general economic conditions, and other risks. For a discussion of these and other risks, uncertainties and other factors that could affect our results, you should refer to the disclosure contained in our most recent annual report on Form 10-K filed with the Securities and Exchange Commission, including the sections labeled "Risk Factors" and "Cautionary Note Concerning Forward-Looking Statements," and in our Forms 10-Q, Forms 8-K and other filings with the Securities and Exchange Commission. These documents are available at www.sec.gov. Moreover, we operate in an evolving environment. New risk factors and uncertainties emerge from time to time and it is not possible for us to predict all risk factors and uncertainties, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements. Forward-looking statements contained in this press release speak only as of the date of this press release. We undertake no obligation to update any forward-looking statements as a result of new information, events or circumstances or other factors arising or coming to our attention after the date hereof.

#### GLOBUS MEDICAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (unaudited)

	Three Months Ended					Six Months Ended			
(In thousands, except per share amounts)		June 30, 2016		June 30, 2015		June 30, 2016		June 30, 2015	
Sales	\$	137,489	\$	133,570	\$	276,753	\$	265,174	
Cost of goods sold		32,856		32,579		64,500		64,686	
Gross profit		104,633		100,991		212,253		200,488	
Operating expenses:									
Research and development		11,251		9,081		21,450		17,737	
Selling, general and administrative		52,408		54,506		106,978		106,795	
Provision for litigation		3,056		374		3,056		406	
Total operating expenses		66,715		63,961		131,484		124,938	
Operating income		37,918		37,030		80,769		75,550	
Other income, net		418		441		1,178		94	
Income before income taxes		38,336	-	37,471		81,947		75,644	
Income tax provision		12,530		13,417		28,131		26,942	
Net income	\$	25,806	\$	24,054	\$	53,816	\$	48,702	
Earnings per share:									
Basic	\$	0.27	\$	0.25	\$	0.56	\$	0.51	
Diluted	\$	0.27	\$	0.25	\$	0.56	\$	0.51	
Weighted average shares outstanding:									
Basic		95,585		94,979		95,491		94,884	
Diluted		96,426		96,049		96,359		95,977	
							-		

#### GLOBUS MEDICAL, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (unaudited)

(In thousands, except par value)	 June 30, 2016	ember 31, 2015	
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 95,342	\$	60,152
Restricted cash	11,235		26,119
Short-term marketable securities	229,170		220,877
Accounts receivable, net of allowances of \$2,338 and \$2,513, respectively	74,713		77,681
Inventories	104,417		105,260
Prepaid expenses and other current assets	5,420		7,351
Income taxes receivable	15,132		8,672
Deferred income taxes	_		38,687
Total current assets	535,429		544,799
Property and equipment, net of accumulated depreciation of \$151,752 and \$139,144, respectively	119,077		114,743
Long-term marketable securities	65,625		48,762
Intangible assets, net	32,993		33,242
Goodwill	91,964		91,964
Other assets	302		590
Deferred income taxes	24,086		
Total assets	\$ 869,476	\$	834,100
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable	\$ 11,628	\$	15,971
Accrued expenses	47,887		53,769
Income taxes payable	664		763
Business acquisition liabilities, current	 10,101		12,188
Total current liabilities	 70,280		82,691
Business acquisition liabilities, net of current portion	17,950		21,126
Deferred income taxes	-		13,260
Other liabilities	 1,715		1,699
Total liabilities	 89,945		118,776
Commitments and contingencies			
Equity:			
Common stock; \$0.001 par value. Authorized 785,000 shares; issued and outstanding 95,650 and 95,320 shares at June 30, 2016 and December 31, 2015, respectively	96		95
Additional paid-in capital	202,797		192,629
Accumulated other comprehensive loss	(1,736)		(1,958)
Retained earnings	578,374		524,558
Total equity	-,		
	779.531		715.324
Total liabilities and equity	\$ 779,531 869,476	\$	715,324 834,100

#### GLOBUS MEDICAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	Six Months Ended						
(In thousands)		June 30, 2016	June 30, 2015				
Cash flows from operating activities:	•	<b>50.040 (</b>	40 700				
	\$	53,816 \$	48,702				
Adjustments to reconcile net income to net cash provided by operating activities:							
Depreciation and amortization		13,698	11,579				
Amortization of premium on marketable securities		2,085	1,370				
Write-down for excess and obsolete inventories		4,536	4,730				
Stock-based compensation expense		5,690	4,669				
Excess tax benefit related to nonqualified stock options		(764)	(1,317				
Allowance for doubtful accounts		148	717				
Change in deferred income taxes		1,625	(5,047				
(Increase)/decrease in:							
Restricted cash		14,884	(1,312				
Accounts receivable		2,624	1,591				
Inventories		(3,812)	(11,651				
Prepaid expenses and other assets		1,114	(897				
Increase/(decrease) in:							
Accounts payable		(1,707)	(66				
Accounts payable to related-party		—	(5,359				
Accrued expenses and other liabilities		(10,078)	(65				
Income taxes payable/receivable		(5,796)	187				
Net cash provided by operating activities		78,063	47,831				
Cash flows from investing activities:							
Purchases of marketable securities		(172,886)	(143,691				
Maturities of marketable securities		129,495	85,444				
Sales of marketable securities		16,602	39,085				
Purchases of property and equipment		(20,142)	(25,126				
Acquisition of businesses, net of cash acquired			(48,016				
Net cash used in investing activities		(46,931)	(92,304				
Cash flows from financing activities:							
Payment of business acquisition liabilities		(400)	(600				
Proceeds from exercise of stock options		3,575	3,015				
Excess tax benefit related to nonqualified stock options		764	1,317				
Net cash provided by financing activities		3,939	3,732				
Effect of foreign exchange rate on cash		119	35				
Net decrease in cash and cash equivalents		35,190	(40,706				
Cash and cash equivalents, beginning of period		60,152	82,265				
Cash and cash equivalents, end of period	\$	95,342 \$	41,559				
Supplemental disclosures of cash flow information:							
Interest paid		2	9				
Income taxes paid	\$	32,214 \$	31,880				

#### **Supplemental Financial Information**

#### Sales by Geographic Area:

(Unaudited)	Three Months Ended					Six Months Ended			
(In thousands)	June 30, 2016		June 30, 2015		June 30, 2016		June 30, 2015		
United States	\$	124,716	\$	121,487	\$	252,276	\$	241,470	
International		12,773		12,083		24,477		23,704	
Total sales	\$	137,489	\$	133,570	\$	276,753	\$	265,174	

#### Sales by Product Category:

(Unaudited)	Three Months Ended					Six Months Ended				
(In thousands)	June 30, 2016		June 30, 2015		June 30, 2016		June 30, 2015			
Innovative Fusion	\$	69,442	\$	71,571	\$	139,488	\$	141,941		
Disruptive Technology		68,047		61,999		137,265		123,233		
Total sales	\$	137,489	\$	133,570	\$	276,753	\$	265,174		

#### Liquidity and Capital Resources:

(Unaudited)		June 30, 2016	De	cember 31, 2015
(In thousands)				
Cash and cash equivalents	\$	95,342	\$	60,152
Short-term marketable securities		229,170		220,877
Long-term marketable securities		65,625		48,762
Total cash, cash equivalents and marketable securities	\$	390,137	\$	329,791
Available borrowing capacity under revolving credit facility		50,000		50,000
Working capital	\$	465,149	\$	462,108

The following tables reconcile GAAP to Non-GAAP financial measures.

#### Non-GAAP Adjusted EBITDA Reconciliation Table:

(Unaudited)	Three Mo	nths	Ended	Six Months Ended				
(In thousands, except percentages)	 June 30, 2016		June 30, 2015		June 30, 2016		June 30, 2015	
Net income	\$ 25,806	\$	24,054	\$	53,816	\$	48,702	
Interest income, net	(602)		(278)		(1,098)		(556)	
Provision for income taxes	12,530		13,417		28,131		26,942	
Depreciation and amortization	7,022		5,905		13,698		11,579	
EBITDA	 44,756		43,098		94,547		86,667	
Stock-based compensation expense	2,920		2,538		5,690		4,669	
Provision for litigation	3,056		374		3,056		406	
Acquisition related items	(519)		730		155		1,314	
Adjusted EBITDA	\$ 50,213	\$	46,740	\$	103,448	\$	93,056	
Net income as a percentage of sales	18.8%		18.0%		19.4%		18.4%	
Adjusted EBITDA as a percentage of sales	36.5%		35.0%		37.4%		35.1%	

#### Non-GAAP Net Income Reconciliation Table:

(Unaudited)	Three Mor	Ended	Six Months Ended				
(In thousands)	 June 30, 2016		June 30, 2015		June 30, 2016		June 30, 2015
Net income	\$ 25,806	\$	24,054	\$	53,816	\$	48,702
Provision for litigation	3,056		374		3,056		406
Acquisition related items	(519)		730		155		1,314
Tax effect of adjusting items	(847)		(398)		(1,072)		(614)
Non-GAAP net income	\$ 27,496	\$	24,760	\$	55,955	\$	49,808

#### Non-GAAP Diluted Earnings Per Share Reconciliation Table:

(Unaudited)	Three Months Ended					Six Months Ended				
(Per share amounts)		June 30, June 30, 2016 2015			June 30, 2016	June 30, 2015				
Diluted earnings per share, as reported	\$	0.27	\$	0.25	\$	0.56	\$	0.51		
Provision for litigation		0.03		_		0.03		_		
Acquisition related items		(0.01)		0.01		_		0.01		
Tax effect of adjusting items		(0.01)				(0.01)		(0.01)		
Non-GAAP diluted earnings per share*	\$	0.29	\$	0.26	\$	0.58	\$	0.52		

\* amounts might not add due to rounding

#### Non-GAAP Free Cash Flow Reconciliation Table:

(Unaudited)	Three Months Ended					Six Months Ended			
(In thousands)	June 30, 2016			June 30, 2015		June 30, 2016		June 30, 2015	
Net cash provided by operating activities	\$	23,016	\$	13,161	\$	78,063	\$	47,831	
Adjustment for impact of restricted cash		784		1,312		(14,884)		1,312	
Purchases of property and equipment		(10,776)		(17,898)		(20,142)		(25,126)	
Non-GAAP free cash flow	\$	13,024	\$	(3,425)	\$	43,037	\$	24,017	

### Non-GAAP Sales on a Constant Currency Basis Comparative Table:

(Unaudited)		Three Mor	nths	Ended		c	Currency	Constant	
(In thousands, except percentages)		June 30, 2016	June 30, 2015		Reported Growth	Impact on Current Period		Currency Growth	
United States	\$	124,716	\$	121,487	2.7%			2.7%	
International		12,773		12,083	5.7%	\$	(287)	8.1%	
Total sales	\$	137,489	\$	133,570	2.9%	\$	(287)	3.1%	
(Unaudited)	Six Months Ended						Currency	Constant	
(In thousands, except percentages)		June 30, 2016		June 30, 2015	Reported Growth	Ir	npact on rent Period	Currency Growth	
United States	\$	252,276	\$	241,470	4.5%		_	4.5%	
International		24,477		23,704	3.3%	\$	(823)	1.3%	
Total sales	\$	276,753	\$	265,174	4.4%	\$	(823)	4.7%	

#### Contact:

Daniel Scavilla Senior Vice President, Chief Financial Officer Phone: (610) 930-1800 Email: <u>investors@globusmedical.com</u> www.globusmedical.com